



Megan Running

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ARTWORK APPROVAL

Attention _____

Project _____

Quantity ordered _____

Your proof must be approved by _____

to reach its final destination by or be mailed by _____

without incurring any extra charges.

(Dates provided take into consideration all printing and shipping times.)

Attached is a proof of the artwork for your project. Please look it over carefully and notify me of any changes. If the artwork is satisfactory, you can just sign the artwork approval and fax it back to me.

Thank you. Megan

PLEASE NOTE: In order to meet your deadlines, we need to meet the assigned Approval Date. If approval is not met by the above appointed date, you may incur rush shipping and/or printing charges.*

Proof OK to Print

Please Make Noted Changes and Send a New Proof

Signature _____ Date _____

*Please contact your sales representative for more information.

the Early Bird Savings Club



Quarterly Newsletter for Kids

How to Be a Lemonade-Selling Success

Want some cool clothes or a shiny new bike? Opening a lemonade stand can be a fun way to “squeeze” some money out of your thirsty neighbors. Here are some tips to help you succeed:

- Pick a place where lots of people are likely to pass by: on your street or near a bike path or shopping center. Your parents should check to see if you need a permit or permission.
- Decorate your lemonade stand so it stands out!
- Create a sign, posters or door flyers and get the word out!
- Make Simply Yummy Lemonade or your family’s recipe.
- Price it right! Decide what you should charge to cover your costs and make a profit (see next page).
- Give back – pick a charity and donate a portion of your earnings to it.



Do You Know What This Saying Means?

When life gives you lemons, make lemonade!

Lemons are sour, but lemonade is a sweet drink. So, if something is sour in your life, like when you have to deal with something tough, try to find the sweetness and make the best of it.

Lemonade Stand Math



Q. If there are 8 ounces in a cup and your lemonade recipe makes 6 cups, how many ounces of lemonade do you have?

A. $8 \times 6 = 48$

Q. The recipe calls for 8 lemons and 1 cup of sugar. If you triple the recipe, how many lemons and how much sugar will you need?

A. Lemons: $8 \times 3 = 24$. Sugar: $1 \text{ cup} \times 3 = 3 \text{ cups}$.

Q. If 24 lemons cost \$6 and a 5-pound bag of sugar costs \$2.79, how much money will you need to make lemonade for your lemonade stand?

A. $6 + 2.79 = \$8.79$

Here's the formula for how much each cup of lemonade will cost to make:

The total cost of supplies divided by the number of cups = cost per cup

So, say you spend \$9 on supplies and have 24 cups of lemonade. Each cup costs about 37 cents to make.

To make a profit, you'll have to sell each cup for more than 37 cents. If you want to double the amount you spent, double the cost of each cup. In this example, each cup would have to cost 75 cents.

Early Bird Savers

Goodies at the Early Bird Store

Be sure to check out the Early Bird Store in our lobby to see what you can buy with your Birdie Bucks. For every \$10 you deposit to your Early Bird account, you receive one Birdie Buck to spend at the EB Store.

Our **Back to School Sale** at the Early Bird Store begins Monday, August 15, and continues through August while supplies last. Use your Birdie Bucks to purchase your school supplies, like notebooks, crayons, folders, binders, locker items and more! Shop early for best selection!

